



HEIR'S GUIDE SERIES

Exit Strategy (Selling)

Companion resource for *Treasure or Trash? The Stamp Heir's Guide*

Use this page to identify the safest and most practical path for selling inherited stamp material.

First filter

If possible, show the material to a philatelic society expert, desk, or trusted specialist before speaking to buyers.

Higher-value items

Consider certification if the item appears valuable enough to justify the cost.

Bulk accumulations

Sell to a dealer in bulk, donate them, or keep only a small legacy portion.

Organized collections

A dealer may offer a fair bulk purchase, but selected sections may deserve closer review first.

Niche or specialized collections

Ask a specialized society whether they can refer you to a private collector or specialist buyer.

Exhibited collections / proofs / stronger covers / certified material

Approach a specialized auction house or an expert in that exact area.

DIY option

If you have time and technical skill, consider eBay, HipStamp, or Delcampe. Use sold listings, not asking prices, as your benchmark.

Compare offers

Try to get 2-3 opinions or offers before selling.

Rule of Thumb

Do not let a buyer cherry-pick the best items unless you understand what remains.