



HEIR'S GUIDE SERIES

The Quick-Scan Assessment

Companion resource for *Treasure or Trash? The Stamp Heir's Guide*

Assessment Prompts

Use these six prompts for a fast first-pass review of the collection.

PROMPT 1

The Vibe: Is it a bulk accumulation (messy, mixed, duplicate-heavy) or an organized collection (neat, orderly, and better housed)?

PROMPT 2

Stockbook Check: Are the stamps arranged carefully by country or issue, or are they shingled and mixed in overstuffed rows?

PROMPT 3

The Trap: Treat big, colorful "Dune" stamps and modern topicals with caution. They are often lower-priority material.

PROMPT 4

The Classics: Look for stamps that resemble old banknotes-engraved, restrained in color, and often issued before 1940.

PROMPT 5

Highest-Priority Material: Check for exhibited collections, organized postal history, certificates, medals, or auction clippings.

PROMPT 6

Expert Clues: Look for pencil notes, certificates, auction clippings, or other signs that the material was previously identified as important.